



# Half Year Report 2012

# Overview About Givaudan

As the leading company in the fragrance and flavour industry, Givaudan develops unique and innovative fragrance and flavour creations for its customers around the world. We have a market share of approximately 25%, and this industry leadership position is underpinned by a sales and marketing presence in all major markets. We create fragrances for personal and home care brands that range from prestige perfumes to laundry care, and in flavours our expertise spans beverages, savoury, snacks, sweet goods and dairy products.

of Group

sales

of Group sales

### Flavour Division

We work with food and beverage manufacturers to develop flavours and tastes for market-leading products across all continents. We are a trusted partner to the world's leading food and beverage companies, combining our global expertise in sensory understanding, analysis and consumer-led innovation in support of unique product applications and new market opportunities.

### **Fragrance Division**

Our talents extend across three business areas – Fine Fragrances, Consumer Products and Fragrance

Ingredients – through which we create scents for leading brands worldwide. In-depth consumer understanding, a high-performing research and development organisation and an efficient global operations network support our business. Our Perfumery team is the largest in the industry.

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# Financial Highlights

for the six months ended 30 June, in millions of Swiss francs, except for per share data	2012	2011
Group sales	2,126	2,005
Fragrance sales	994	927
Flavour sales	1,132	1,078
Gross profit	895	862
as% of sales	42.1%	43.0%
EBITDA at comparable basis <sup>a,b</sup>	428	382
as% of sales	20.1%	19.1%
EBITDAª	428	368
as% of sales	20.1%	18.4%
Operating income at comparable basis <sup>b</sup>	295	231
as% of sales	13.9%	11.5%
Operating income	295	215
as% of sales	13.9%	10.7%
Income attributable to equity holders of the parent	201	120
as% of sales	9.5%	6.0%
Earnings per share – basic (CHF)	22.09	13.19
Earnings per share – diluted (CHF)	21.94	13.12
Operating cash flow	263	50
as % of sales	12.4%	2.5%
Free cash flow	122	(95)
as% of sales	5.7%	(4.7%)
in millions of Swiss francs, except for employee data	30 June 2012 2,225	31 December 2011
Non-current assets	4.246	2,469
		,
Total Assets	6,471	6,716
Current liabilities	1,050	1,192
Non-current liabilities	1,902	2,029
Equity	3,519	3,495
Total liabilities and equity	6,471	6,716
Number of employees	9,060	8,913

a) EBITDA: Earnings Before Interest (and other financial income (expense), net), Tax, Depreciation and Amortisation. This corresponds to operating income before depreciation, amortisation and impairment of long-lived assets.

b) EBITDA at comparable basis excludes acquisition related restructuring expenses. Operating income at comparable basis excludes acquisition related restructuring expenses and impairment of long-lived assets.



# **Review of Operations**

Sales CHF 2.1 billion, up 6.9% in local currencies, in line with mid-term guidance Full project pipeline and strong win rate across all regions and segments Developing markets account now for 43% of sales and grew 14% in local currencies Comparable EBITDA increased by 12% to CHF 428 million Comparable EBITDA margin improved to 20.1% Net income CHF 201 million, up 68% year on year Strongly improved free cash flow to 5.7% of sales



EBITDA: Earnings Before Interest (and other financial income (expense), net), Tax, Depreciation and Amortisation. This corresponds to operating income before depreciation, amortisation and impairment of long-lived assets.

\* On a comparable basis.

### Sales

Givaudan group sales for the first six months of the year totalled CHF 2,126 million, an increase of 6.9% in local currencies and 6.0% in Swiss francs.

Fragrance Division sales were CHF 994 million, an increase of 8.3% in local currencies and 7.2% in Swiss francs.

Flavour Division sales were CHF 1,132 million, an increase of 5.6% in local currencies and 5.0% in Swiss francs.

# Gross Margin

The gross margin decreased to 42.1% from 43.0%. The company continued to use some raw materials which were purchased at the peak of the market in 2011. In addition and as previously announced, the company incurred additional pension costs as well as incremental costs associated with the start up of the Flavours manufacturing facility in Makó, Hungary.

# Earnings before Interest, Tax, Depreciation and Amortisation (EBITDA)

The comparable EBITDA increased by 12.0% to CHF 428 million, from CHF 382 million in the first six months of 2011. The improvement in the EBITDA was hampered by higher pension costs and the start-up of the facility in Makó, Hungary. When measured in local currency terms, the EBITDA on a comparable basis increased by 12.3%. The EBITDA margin increased to 20.1% in 2012, the comparable EBITDA margin in 2011 was 19.1%.

# **Operating Income**

The comparable operating income increased by 27.7% to CHF 295 million, from CHF 231 million for the same period in 2011. When measured in local currency terms, the operating income on a comparable basis increased by 27.3%. The operating margin on a comparable basis increased to 13.9% in 2012, the comparable operating margin in 2011 was 11.5%.

### **Financial Performance**

Financing costs were CHF 35 million in the first half of 2012, down from CHF 39 million for the same period in 2011. Other financial expense, net of income was CHF 14 million in 2012, versus CHF 22 million in 2011, as the relatively stable currency environment reduced hedging costs.

The Group's income taxes as a percentage of income before taxes were 18% in 2012, versus 22% in 2011.

### Net Income

The net income for the first six months of 2012 was CHF 201 million, versus CHF 120 million in 2011. This results in a net profit margin of 9.5%, versus 6.0% in 2011. Basic earnings per share were CHF 22.09 versus CHF 13.19 for the same period in 2011.

### Cash Flow

Givaudan delivered an operating cash flow of CHF 263 million for the first six months of 2012, compared to CHF 50 million in 2011, mainly driven by a higher EBITDA and a decrease in inventories. As a percentage of sales, working capital increased slightly, mainly as a result of accounts receivable driven by strong sales growth.

Total investments in property, plant and equipment were CHF 63 million, down from CHF 68 million incurred in 2011, the main investment continued in the centralised flavours facility in Hungary. Intangible asset additions were CHF 37 million in 2012, a significant portion of this investment being in the company's ERP project, based on SAP. The company has recently completed the implementation of this project on a global basis.

Operating cash flow after investments was CHF 172 million, versus the CHF (51) million recorded in 2011. Free cash flow, defined as operating cash flow after investments and interest paid, was CHF 122 million in the first half of 2012, versus CHF (95) million for the comparable period in 2011. As a percentage of sales, free cash flow in the first six months of 2012 was 5.7%.

### **Financial Position**

Givaudan's financial position remained solid at the end of June 2012. Net debt at June 2012 was CHF 1,553 million, up from CHF 1,453 million at December 2011. The main increase in the net debt was due to the CHF 200 million payment of the dividend in the first quarter of 2012. The leverage ratio was 31%, compared to 29% at the end of 2011.

# Mid-term Guidance

Mid-term, the overall objective is to grow organically between 4.5% and 5.5% per annum, a market growth of 2-3%, and to continue on the path of market share gains over the next five years. By delivering on the company's five pillar growth strategy - developing markets, Health and Wellness, market share gains with targeted customers and segments, research and sustainable sourcing - Givaudan expects to outgrow the underlying market and to continue to achieve its industry-leading EBITDA margin while improving its annual free cash flow to between 14% and 16% of sales by 2015.

Givaudan confirms its intention to return above 60% of the company's free cash flow to shareholders once the targeted leverage ratio, defined as net debt, divided by net debt plus equity, of 25% has been reached. For this ratio calculation, the Company has decided to exclude from equity any impact arising from the proposed changes of IAS 19 - Employee Benefits (revised) going forward.

# **Fragrance Division**

Fragrance Division sales were CHF 994 million, an increase of 8.3% in local currencies and 7.2% in Swiss francs.

The growth was driven by a very strong performance in the Consumer Products business unit, particularly in the developing markets of Latin America and Asia Pacific, as well as a moderate growth in the Fine Fragrance business.



a) EBITDA: Earnings Before Interest (and other financial income (expense), net), Tax, Depreciation and Amortisation. This corresponds to operating income before depreciation, amortisation and impairment of long-lived assets. Total sales for Fragrance compounds (Fine Fragrances and Consumer Products combined) increased by 10.0% in local currencies. In Swiss francs, sales of compounds increased to CHF 869 million from CHF 799 million.

Fine Fragrance sales grew 2.4% in local currencies. The growth was mainly driven by new business in Latin America and Europe. Consumer Product sales increased by 12.2% in local currencies, driven by a strong performance in Asia Pacific and Latin America, particularly with the large international customers.

The comparable EBITDA increased by 21.1% to CHF 201 million, compared to CHF 166 million for the first six months of 2011. The EBITDA margin increased to 20.2% in 2012, the comparable EBITDA margin in 2011 was 17.9%.

The comparable operating income increased by 48.9% to CHF 140 million in 2012, versus CHF 94 million for the same period in 2011. The operating margin on a comparable basis increased to 14.1% in 2012, the comparable operating margin in 2011 was 10.1%.

b) EBITDA at comparable basis excludes acquisition related restructuring expenses. Operating income at comparable basis excludes acquisition related restructuring expenses and impairment of long-lived assets.

### **Fine Fragrances**

Fine Fragrance sales grew 2.4% in local currencies, driven by a strong inflow of new business, which more than offset business erosion.

Sales in Latin America saw strong double digit growth with new wins and the underlying volume growth of established business driving this performance. In Europe, sales growth was driven by new wins across key accounts. Sales in North America declined as new business was not sufficient to offset erosion.

At the industry awards ceremonies, Givaudan had another exceptional year capped off by the FiFi® Awards in New York where Givaudan created fragrances won 10 out of the 13 fragrance awards and the presentation of the "Technological Breakthrough of the Year Award" for iPerfumer2 at the World Perfumery Congress.

# **Consumer Products**

Sales for the Consumer Products business increased by 12.2% in local currencies in the first six months of 2012 driven by important new wins, low erosion on existing business and price increases. After a strong first quarter sales performance, the second quarter also recorded a double digit sales growth with positive growth in all regions. The solid half year performance was achieved across all customer groups, in developing as well as in mature markets.

Sales in Asia Pacific and in Latin America posted strong double digit growth driven by International customers, as well as strong increases with Local and Regional customers.

In Europe, Africa and the Middle East, the moderate sales increase was driven by International, Regional and Local customers. Sales in North America showed a significant growth with a good performance with International customers.

On a product basis, sales grew across all segments, with a double-digit increase in Fabric Care as well as Oral Care. Personal Care delivered high single digit growth with positive gains in all regions except Europe, Africa and the Middle East.

# **Fragrance Ingredients**

Sales of Fragrance Ingredients declined by 2.1% in local currencies, following a weak performance for sales of commodities. On the other hand, specialities grew double digit, particularly in Asia-Pacific and Latin America.

In order to maintain a competitive ingredient portfolio, several products have been transferred from Europe to the Pedro Escobedo site in Mexico.



# Flavour Division

Flavour Division sales were CHF 1,132 million, an increase of 5.6% in local currencies and 5.0% in Swiss francs.

Sales expansion in the first half was driven by double digit growth in developing markets and good gains in the mature markets of North America and Asia Pacific.



a) EBITDA: Earnings Before Interest (and other financial income (expense), net), Tax, Depreciation and Amortisation. This corresponds to operating income before depreciation, amortisation and impairment of long-lived assets.

b) EBITDA at comparable basis excludes acquisition related restructuring expenses. Operating income at comparable basis excludes acquisition related restructuring expenses and impairment of long-lived assets. All segments expanded globally with strong performance in Beverage, Sweet Goods and Snacks. Health and Wellness sales continues to evolve strongly with double digit gains as our sweetness, salt and masking capabilities delivered improved taste solutions for our customers.

Construction of the CHF 170 million plant at Makó in Hungary is completed. Commercial production is expected to start during the second half of the year. This will be a best-in-class savoury manufacturing facility and an integral part of the improved supply chain to support our growth strategy in the developing markets of Eastern Europe.

The comparable EBITDA increased by 5.1% to CHF 227 million, from CHF 216 million for the first six months of 2011. The EBITDA margin was 20.1% in 2012, the comparable EBITDA margin in 2011 was 20.0%.

The comparable operating income increased by 13.1% to CHF 155 million in 2012, from CHF 137 million for the same period in 2011. The operating margin on a comparable basis increased to 13.7% in 2012, the comparable operating margin in 2011 was 12.7%.

# Asia Pacific

Sales in Asia Pacific rose 6.1% in local currencies. Both the developing and mature markets contributed to the good result with increased sales volume of existing products and new wins.

The developing markets double digit growth was driven by strong performances in India, Indonesia and Thailand supported by continued strength in the mature markets of Japan and Korea.

All segments had positive gains with Beverage, Dairy and Snacks each delivering strong growth as a result of existing business increases.

# Europe, Africa and Middle East

Sales grew by 4.4% in local currencies with double digit growth in the developing markets particularly in Africa and in Eastern Europe and low single digit growth in Western Europe, with a strong performance in UK. The financial uncertainties in the Euro zone continue to hamper the overall consumption of consumer goods.

Performance was driven by sales growth of existing business in the developing markets and volume gains. The Beverage, Snacks and Savoury segments delivered good year over year performance.

# North America

Sales increased 3.9% in local currencies, driven by growth in Beverage and Snacks segments. Volume growth and new wins contributed strongly to each segments increase versus prior year.

# Latin America

Growth across the region was 12.8% in local currencies with increases coming from all the major markets with the strongest performances in Argentina and Mexico leading the way. New wins and volume growth contributed to the upturn in Beverage, Savoury and Sweet Goods segments.



# Half Year Financial Report 2012





# Condensed consolidated income statement

For the six months ended 30 June

Earnings per share – diluted (CHF)	10	21.94	13.12
Earnings per share – basic (CHF)	10	22.09	13.19
as % of sales		9.5%	6.0%
Income attributable to equity holders of the parent		201	120
Attribution			
Income for the period		201	120
Income taxes		(45)	(34)
Income before taxes		246	154
Other financial income (expense), net	9	(14)	(22)
Financing costs	8	(35)	(39)
as % of sales		13.9%	10.7%
Operating income		295	215
Other operating expense	7	(16)	(40)
Other operating income	6	13	3
Share of loss of jointly controlled entities		-	(1)
Amortisation of intangible assets		(79)	(99)
Administration expenses		(71)	(69)
Research and product development expenses		(162)	(156)
Marketing and distribution expenses		(285)	(285)
as % of sales		42.1%	43.0%
Gross profit		895	862
Cost of sales		(1,231)	(1,143)
Sales		2,126	2,005
in millions of Swiss francs, except for per share data	Note	2012	2011

# Condensed consolidated statement of comprehensive income

in millions of Swiss francs	Note	2012	2011
Income for the period		201	120
Available-for-sale financial assets			
Movement on fair value for available-for-sale financial assets, net		3	1
Movement on deferred taxes on fair value adjustments		-	-
(Gain) loss on available-for-sale financial assets removed from equity and recognised in the consolidated income statement		-	(1)
Cash flow hedges			
Fair value adjustments in year		(11)	-
Removed from equity			
- and recognised in the consolidated income statement		6	-
Exchange differences arising on translation of foreign operations			
Change in currency translation		10	(196)
Other comprehensive income for the period		8	(196)
Total comprehensive income for the period		209	(76)
Attribution			
Total comprehensive income attributable to equity holders of the parent		209	(76)

# Condensed consolidated statement of financial position

Total liabilities and equity	6,471	6,716
Total equity	3,519	3,495
Equity attributable to equity holders of the parent	3,519	3,495
Cumulative translation differences	(1,148)	(1,158)
Fair value reserve for available-for-sale financial assets	7	4
Own equity instruments 13	(57)	(72)
Hedging reserve	(64)	(59)
Retained earnings and reserves 12	4,689	4,688
Share capital 12	92	92
Total liabilities	2,952	3,221
Non-current liabilities	1,902	2,029
Other non-current liabilities	52	53
Deferred income tax liabilities	182	193
Liabilities for post-employment benefits	108	104
Provisions	57	59
Long-term debt 11	1,460	1,561
Derivative financial instruments	43	59
Current liabilities	1,050	1,192
Other current liabilities	150	149
Provisions	32	33
Financial liability: own equity instruments	4	4
Current income tax liabilities	89	69
Accrued payroll & payroll taxes	82	88
Accounts payable – trade and others	340	351
Derivative financial instruments	20	61
Short-term debt 11	333	437
Total assets	6,471	6,716
Non-current assets	4,246	4,247
Other long-term assets	69	65
Jointly controlled entities		2
Financial assets at fair value through income statement	25	24
Assets for post-employment benefits	131	129
Deferred income tax assets	116	98
Intangible assets	2,533	2,563
Property, plant and equipment	1,372	1,366
Current assets	2,225	2,469
Other current assets	166	130
Assets held for sale		7
Current income tax assets	17	36
Inventories	825	839
Accounts receivable - trade	906	795
Available-for-sale financial assets	55	54
Derivatives on own equity instruments	7	10
Derivative financial instruments	9	53
Cash and cash equivalents	240	545
in millions of Swiss francs Note	30 June 2012	31 December 2011

# Condensed consolidated statement of changes in equity

2012						Fair value reserve for		Equity attributable	
in millions of Swiss francs	Note	Share Capital	Retained earnings and reserves	Own equity instruments	Hedging reserve	available-for- sale financial assets	Currency translation differences	to equity holders of the parent	Total equity
Balance as at 1 January		92	4,688	(72)	(59)	4	(1,158)	3,495	3,495
Income for the period			201					201	201
Available-for-sale financial assets						3		3	3
Cash flow hedges					(5)			(5)	(5)
Exchange differences arising on translation of foreign operations							10	10	10
Total comprehensive income for the period			201		(5)	3	10	209	209
Dividends paid	12		(200)					(200)	(200)
Movement on own equity instruments, net	13			15				15	15
Net change in other equity items			(200)	15				(185)	(185)
Balance as at 30 June		92	4,689	(57)	(64)	7	(1,148)	3,519	3,519

2011						Fairvalue		Equity	
			Retained			reserve for available-for-	Currency	attributable to equity	
			earnings and	Own equity	Hedging	sale financial	translation	holders of	
in millions of Swiss francs	Note	Capital	reserves	instruments	reserve	assets	differences	the parent	Total equity
Balance as at 1 January		92	4,632	(112)	(47)	9	(1,128)	3,446	3,446
Income for the period			120					120	120
Available-for-sale financial assets									
Cash flow hedges									
Exchange differences arising on translation of									
foreign operations							(196)	(196)	(196)
Total comprehensive income for the period			120				(196)	(76)	(76)
Dividends paid	12		(196)					(196)	(196)
Movement on own equity instruments, net	13			30				30	30
Net change in other equity items			(196)	30				(166)	(166)
Balance as at 30 June		92	4,556	(82)	(47)	9	(1,324)	3,204	3,204

# Condensed consolidated cash flow statement

For the six months ended 30 June

in millions of Swiss francs	Note	2012	2011
Income for the period		201	120
Income tax expense		45	34
Interest expense		42	37
Non-operating income and expense		7	24
Operating income		295	215
Depreciation of property, plant and equipment		54	52
Amortisation of intangible assets		79	99
Impairment of long lived assets			2
Other non-cash items			
- share-based payments		5	6
- additional and unused provisions, net		41	66
- other non-cash items		6	6
Adjustments for non-cash items		185	231
(Increase) decrease in inventories		11	(116)
(Increase) decrease in accounts receivable		(113)	(114)
(Increase) decrease in other current assets		(35)	(41)
Increase (decrease) in accounts payable		(3)	4
Increase (decrease) in other current liabilities		(6)	(38)
(Increase) decrease in working capital		(146)	(305)
Income taxes paid		(30)	(33)
Other operating cash flows, net a		(41)	(58)
Cash flows from (for) operating activities		263	50
Increase in long-term debt			296
(Decrease ) in long-term debt			
Increase in short-term debt	11	262	
(Decrease) in short-term debt	11	(470)	(26)
Interest paid		(50)	(44)
Dividends paid	12	(200)	(196)
Purchase and sale of own equity instruments, net		(200)	3
Others, net		_	(11)
Cash flows from (for) financing activities		(458)	22
Acquisition of property, plant and equipment		(63)	(68)
Acquisition of intangible assets		(37)	(40)
Proceeds from the disposal of property, plant and equipment		9	7
Sale of jointly controlled entity		10	1
Interest received		1	1
Purchase and sale of available-for-sale financial assets, net		2	1
Purchase and sale of financial assets at fair value through income statement, net		(1)	
Purchase and sale of derivative financial instruments, net		(9)	77
Others, net		(18)	(10)
Cash flows from (for) investing activities		(106)	(32)
Net increase (decrease) in cash and cash equivalents		(301)	40
Net effect of currency translation on cash and cash equivalents		(4)	(22)
Cash and cash equivalents at the beginning of the period		545	(22) 805
Cash and cash equivalents at the end of the period		240	823
סמפור מווע כמפור בקטויאופורנג מג נוופ פווע טו נוופ אפווטע		240	023

a) Other operating cash flows, net mainly consist of the utilisation of provisions.

# Notes to the interim condensed consolidated financial statements (unaudited)

#### 1. Group organisation

Givaudan SA and its subsidiaries (hereafter "the Group") operate under the name Givaudan. Givaudan SA is a limited liability company incorporated and domiciled in Switzerland. The Group is headquartered in Vernier, near Geneva, Switzerland.

Givaudan is a leading supplier of creative fragrance and flavour products to consumer goods industries. It operates in over 100 countries and has subsidiaries and branches in more than 40 countries. Worldwide, it employs 9,060 people.

#### 2. Basis of preparation of financial statements

These financial statements are the unaudited interim condensed consolidated financial statements (hereafter "the interim financial statements") of the Group for the six month period ended 30 June 2012 (hereafter "the interim period"). They have been prepared in accordance with the International Accounting Standard 34 "Interim Financial Reporting".

The interim financial statements include the operations of Givaudan SA and its controlled subsidiaries where control is defined as the power to govern the financial and operating policies of an enterprise so as to obtain benefits from its activities.

These interim financial statements should be read in conjunction with the 2011 consolidated financial statements as they provide an update of the most recent financial information available.

Income tax expense is recognised based on management's best estimate of the weighted average annual income tax rate expected for the full financial year.

The Group operates in markets where no significant seasonal or cyclical variations in sales are experienced during the financial year.

These interim financial statements are not audited. The 31 December 2011 statement of financial position has been derived from the audited 2011 consolidated financial statements. Givaudan SA's Board of Directors approved these interim financial statements on 2 August 2012.

### 3. Accounting policies

The accounting policies adopted are consistent with those of the annual financial statements for the year ended 31 December 2011, as described in the 2011 consolidated financial statements for the year ended 31 December 2011, with the exception of the adoption as of 1 January 2012 of the standards and interpretations described below.

Amendments to IFRS 7 Disclosures: Transfers of Financial Assets require disclosures to help users of financial statements evaluate the risk exposures relating to transfers of financial assets and the effect of those risks on an entity's financial position. The Group will apply prospectively these amendments for any transfers of Financial Assets.

Amendments to IFRS 1 Severe Hyperinflation and Removal of Fixed Dates for First-time Adopters provide relief from having to reconstruct transactions that occurred before the date of transition to IFRSs. As the Group is not a first-time adopter of IFRS, these amendments are not relevant.

Amendments to IAS 12 Deferred Tax: Recovery of Underlying Assets provide a practical approach for measuring deferred tax liabilities and deferred tax assets when investment property is measured using the fair value model. As the Group has no investment property transactions, these amendments are not relevant.

#### 4. Financial risk management

In March 2012, the Group entered into several forward starting interest rate swaps with the aim of protecting against future increases of the current CHF interest rates and to fix the interest rates of highly probable debt issuance commencing respectively in 2014 for CHF 250 million with an average rate of 1.54%, in 2016 for CHF 75 million with an average rate of 1.63%, and in 2018 for CHF 100 million with an average rate of 1.88%.

### 5. Segment information

#### **Business segments**

		Fragrances		Flavours		Group
for the six months ended 30 June, in millions of Swiss francs	2012	2011	2012	2011	2012	2011
Segment sales	994	927	1,135	1,080	2,129	2,007
Less inter segment sales <sup>a</sup>	-		(3)	(2)	(3)	(2)
Segment sales to third parties	994	927	1,132	1,078	2,126	2,005
Operating income at comparable basis	140	94	155	137	295	231
as % of sales	14.1%	10.1%	13.7%	12.7%	13.9%	11.5%
Depreciation	(25)	(25)	(29)	(27)	(54)	(52)
Amortisation	(36)	(47)	(43)	(52)	(79)	(99)
Impairment of long-lived assets				(2)		(2)
Acquisition of property, plant and equipment	20	23	43	45	63	68
Acquisition of intangible	17	18	20	22	37	40
Capital expenditures	37	41	63	67	100	108

a) Transfer prices for inter-divisional sales are set on an arm's length basis.

### Reconciliation table to Group's operating income

	Fragrances		Flavours		Group
2012	2011	2012	2011	2012	2011
140	94	155	137	295	231
	(7)		(7)		(14)
			(2)		(2)
140	87	155	128	295	215
14.1%	9.4%	13.7%	11.9%	13.9%	10.7%
				(35)	(39)
				(14)	(22)
				246	154
				11.6%	7.7%
	140	2012 2011 140 94 (7) 140 87	2012 2011 2012 140 94 155 (7) 140 87 155	2012 2011 2012 2011   140 94 155 137   (7) (7) (2)   140 87 155 128	2012 2011 2012 2011 2012   140 94 155 137 295   (7) (7) (2) (2)   140 87 155 128 295   14.1% 9.4% 13.7% 11.9% 13.9%   (35)   (14)   246

#### 6. Other operating income

Total other operating income	13	3
Other income	3	2
Interest on accounts receivable-trade		-
Gains on fixed assets disposal	1	1
Gains on sale of jointly controlled entity	9	
for the six months ended 30 June, in millions of Swiss francs	2012	2011

For the six months ended 30 June 2012, a one time income of CHF 9 million was recognised as a result of a gain on sale of the joint venture Pacific Aid.

### 7. Other operating expense

Total other operating expense	16	40
Other expenses	7	15
Other business taxes	5	6
Integration related expenses and restructuring related expenses		14
Business related information management project costs	3	2
Losses on fixed assets disposals	1	1
Impairment of long-lived assets		2
for the six months ended 30 June, in millions of Swiss francs	2012	2011

In June 2012, the Group decided jointly with ChemCom to liquidate the joint venture TecnoScent. A provision related to the liquidation has been provided for an amount of CHF 2 million and was reported in other expenses.

For the six months ended 30 June 2011, the Group continued the restructurings and reorganisations announced in 2010, incurring restructuring expenses of CHF 14 million. In addition, the Group achieved a settlement of nearly all the outstanding claims of the plaintiffs involved in the US butter flavour litigation. The net charge recorded at the end of June 2011 income statement was CHF 9 million and recognised in other expenses (see Note 14).

#### 8. Financing costs

for the six months ended 30 June, in millions of Swiss francs	2012	2011
Interest expense	42	37
Derivative interest (gains) losses	(8)	1
Amortisation of debt discounts	1	1
Total financing costs	35	39

### 9. Other financial (income) expense, net

Total other financial (income) expense, net	14	22
Other (income) expense, net	-	1
Capital taxes and other non business taxes	4	5
Interest income	(1)	(1)
Unrealised losses from fair value through income statement financial instruments	11	2
Unrealised (gains) from fair value through income statement financial instruments	(1)	(1)
Realised gains from available-for-sale financial assets removed from equity	-	(1)
Gains from available-for-sale financial assets	-	
Exchange (gains) losses, net	13	52
Fair value and realised (gains) losses from derivatives instruments, net (at fair value through income statement)	(2)	(35)
for the six months ended 30 June, in millions of Swiss francs	2012	2011

### 10. Earnings per share

#### Basic earnings per share

Basic earnings per share is calculated by dividing the net income attributable to equity holders by the weighted average number of shares outstanding:

	2012	2011
Income attributable to equity holders of the parent (CHF million)	201	120
Weighted average number of shares outstanding		
Ordinary shares	9,233,586	9,233,586
Treasury shares	(132,526)	(139,136)
Net weighted average number of shares outstanding	9,101,060	9,094,450
Basic earnings per share (CHF)	22.09	13.19

### **Diluted earnings per share**

For the calculation of diluted earnings per share, the weighted average number of shares outstanding is adjusted to assume conversion of all potentially dilutive shares:

	2012	2011
Income attributable to equity holders of the parent (CHF million)	201	120
Weighted average number of shares outstanding for diluted earnings per share of 59,494 (2011: 48,810)	9,160,554	9,143,260
Diluted earnings per share (CHF)	21.94	13.12

### 11. Debt

2012	Within	Within		Total	Short-term	
in millions of Swiss francs	1 to 3 years	3 to 5 years	Thereafter	long-term	within 1 year	Tota
Floating rate debt						
Bank facility		249		249		249
Bankoverdrafts					21	21
Bank borrowings					208	208
Total floating rate debt		249		249	229	478
Fixed rate debt						
Straight bonds	299	148	444	891		891
Private placements	268	52		320	104	424
Total fixed rate debt	567	200	444	1,211	104	1,315
Balance as at 30 June	567	449	444	1,460	333	1,793

2011	Within	Within		Total	Short-term	
in millions of Swiss francs	1 to 3 years	3 to 5 years	Thereafter	long-term	within 1 year	Total
Floating rate debt						
Bank facility		249		249		249
Bankoverdrafts					17	17
Total floating rate debt		249		249	17	266
Fixed rate debt						
Bank borrowings					120	120
Straight bonds	299	148	443	890	300	1,190
Private placements	323	99		422		422
Total fixed rate debt	622	247	443	1,312	420	1,732
Balance as at 31 December	622	496	443	1,561	437	1,998

In April 2012, the Group reimbursed CHF 120 million of bank borrowings. During May 2012, the Group drew down an additional CHF 200 million of bank borrowings to reimburse a CHF 300 million straight bond maturing on 1 June 2012.

### 12. Equity

At the Annual General Meeting held on 22 March 2012 the distribution of an ordinary dividend of CHF 22.00 per share (2011: ordinary dividend of CHF 21.50 per share) was approved. The dividend payment has been made out of the additional paid in capital reserve, according to the new Swiss tax legislation.

At 30 June 2012, the share capital amounts to CHF 92,335,860 divided into 9,233,586 fully paid-up registered shares with a nominal value of CHF 10.00 each. Each share gives the right to one vote.

### 13. Own equity instruments

The Group holds own equity instruments and derivatives on own shares mainly to cover the anticipated obligations related to the executive share option plans. At 30 June 2012, the Group held 128,363 own shares (2011: 139,136), as well as derivatives on own shares equating to a net short position of 262,105 shares (2011: 280,130).

### 14. Contingent liabilities

One of our US affiliates, Givaudan Flavors Corporation was named as a defendant in several lawsuits brought against it and other flavour and raw chemical supply companies. The plaintiffs alleged that they sustained pulmonary injuries due to diacetyl-containing butter flavours manufactured by one or more of the flavour and raw chemical supply company defendants. The majority of the cases filed against Givaudan Flavors Corporation have been settled. The Group has already recovered or is pursuing the recovery of amounts it is entitled to under the terms of its insurance policies.

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#### **Investor Calendar**

Half Year Results 2012: Friday 3 August 2012 Half Year Investor Conference: Thursday 30 August 2012 9 months sales 2012: Tuesday 9 October 2012 Investor Day Dubai: Tuesday 16 October 2012 Year Results 2012: Tuesday 5 February 2013 Annual General Meeting: Thursday 21 March 2013 www.givaudan.com/Investors/Investor+Calendar

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