Annual investor conference 2021

engage your senses



Topics for today's conference



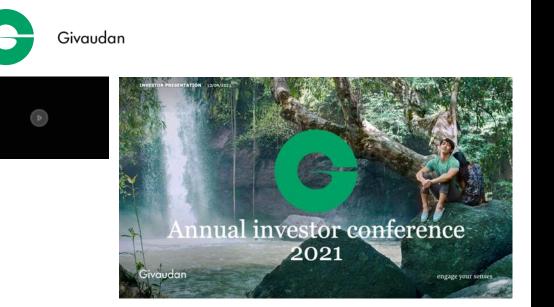


Improving lives of communities

ecosystem

Conference instructions





Live webcast presented by: Gilles Andrier Willem Mutsaerts Simon Halle-Smith



Q&A session If you wish to ask questions: Call in after the presentation using the dial-in details you received

Press * and **1** to enter the queue to ask a question

Presentation on website

Gilles Andrier

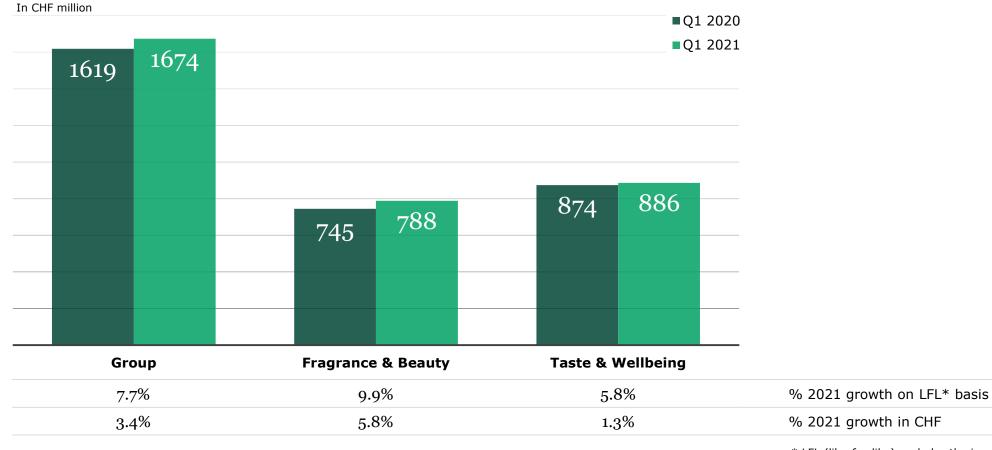
Chief Executive Officer

- > 2021 First quarter sales
- Committed to Growth, with Purpose
- Our approach to ESG

2021 First quarter sales

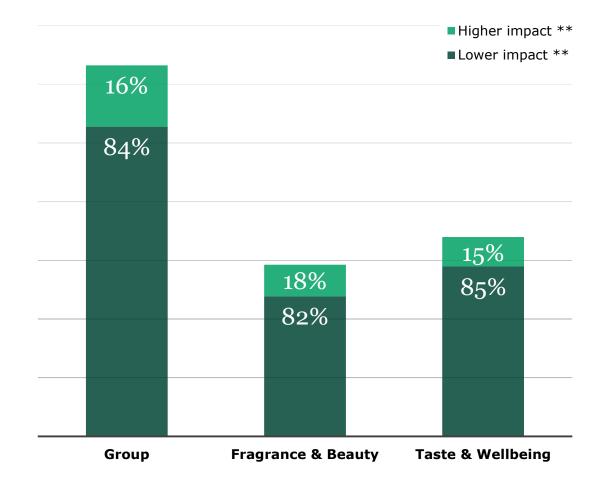
Strong growth across all markets and segment

Sales performance Strong start to the year



 \ast LFL (like-for-like) excludes the impact of currency, acquisitions and disposals

Sales portfolio performance COVID-19 impact analysis



Lower impacted business LFL* growth 2020 & Q1 2021

	Q1 2020	Q2 2020	Q3 2020	Q4 2020	FY 2020	Q1 2021
Group	7.5%	11.7%	5.6%	6.0%	7.7%	9.6%
F&B	7.5%	12.7%	6.0%	6.6%	8.2%	10.7%
T&W	7.6%	11.1%	5.4%	5.5%	7.4%	8.7%

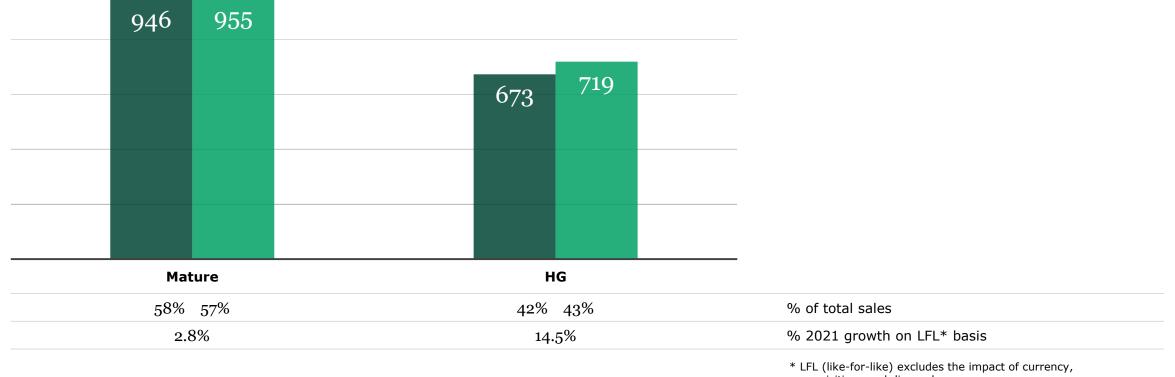
Higher impacted business LFL* growth 2020 & Q1 2021

	Q1 2020	Q2 2020	Q3 2020	Q4 2020	FY 2020	Q1 2021
Group	-4.4%	-39.0%	-9.7%	-4.1%	-14.7%	-2.8%
F&B	1.9%	-35.3%	-1.9%	12.2%	-6.0%	6.6%
T&W	-10.8%	-42.2%	-18.2%	-19.1%	-23.0%	-14.5%

* LFL (like-for-like) excludes the impact of currency, acquisitions and disposals ** Portfolio structure based on 2019 actual 'pre-COVID' results

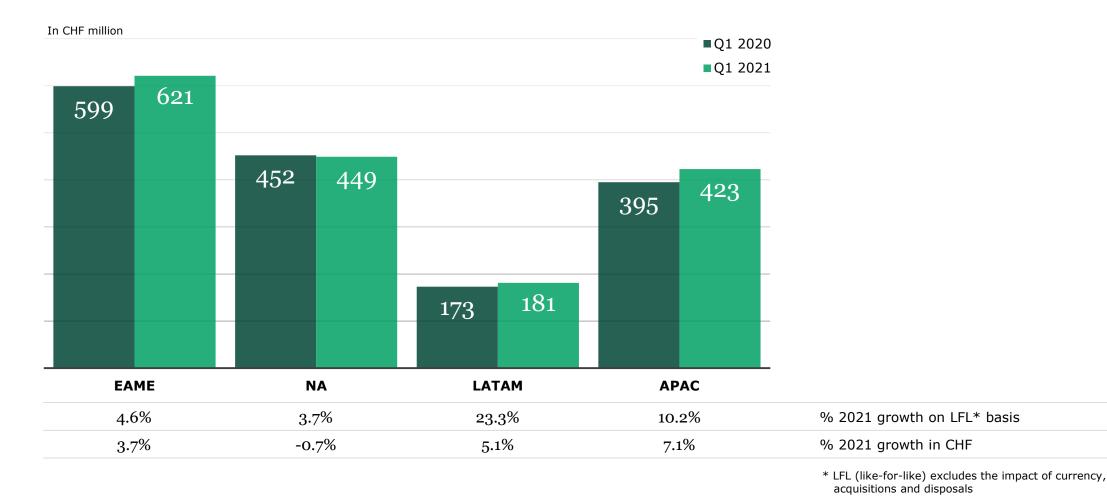
Sales evolution by market Excellent performance in high growth markets





acquisitions and disposals

Sales evolution by region All regions contributing to the growth



Fragrance & Beauty Sales growth of **9.9%** on a LFL basis

788 788 745 Q1 2020 Q1 2021

Fine Fragrance sales increased by 6.6% LFL

- The good sales performance was driven by volume growth of existing business and new wins
- Despite continued travel restrictions and partial lockdowns in different regions of the world, many Fine Fragrance customers leveraged their digital channels to recover volumes during the COVID-19 pandemic

Consumer Product sales increased by 11.4% LFL

- Growing across all customer groups and geographies, driven by strong underlying win rate performance and continuing strong demand for household and personal care products related to COVID-19
- On a regional basis, all regions reported double-digit growth

Sales of Fragrance Ingredients and Active Beauty increased by 6.9%

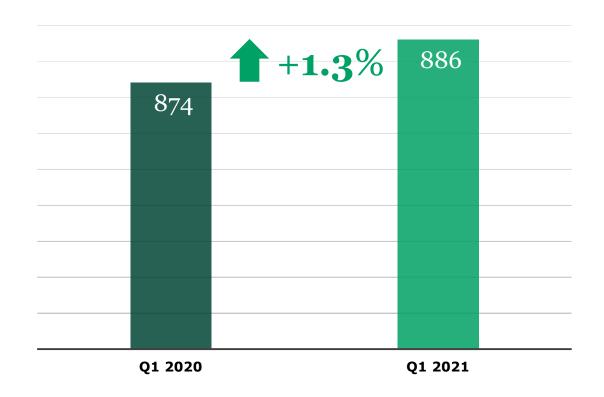
- Active Beauty delivered high double-digit growth with strong performance with all customer types and double-digit growth in both high growth and mature markets
- Sales of Fragrance Ingredients delivered moderate growth mainly driven by local and regional customers

Givaudan

In CHF million

Taste & Wellbeing Sales growth of **5.8%** on a LFL basis

In CHF million



Sales in Europe increased by 0.7% LFL

- Double-digit growth was achieved in the mature markets of Germany and Sweden followed by good single-digit growth in Austria
- Overall the region was still heavily impacted by the COVID-19 crisis

Sales in Asia Pacific increased by 8.2% LFL

- In the high growth markets, China and Malaysia delivered high doubledigit growth followed by solid single-digit growth in Vietnam
- In the mature markets, Singapore delivered strong double-digit growth followed by single-digit growth in Korea

Sales in South Asia, Africa and the Middle East increased by 6.9% LFL

• Double-digit growth was achieved in the markets of India and North West Africa which was more than enough to offset weaker performance in South Africa, which is still heavily impacted by the COVID-19 crisis

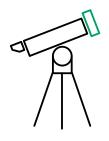
Sales in Latin America increased by 19.4% LFL

• Growth across all markets, led by strong double-digit growth in Mexico, Brazil and Argentina, and across all segments

Sales in North America increased by 4.0% LFL

• The performance was a result of new wins and the growth of existing business in Beverage, Sweet Goods and Immunity Products

2021 Outlook Summary of key themes



2021 Outlook

- Confident in our capabilities and the important role that we play in the global value chain for food and consumer products
- Visibility remains short due to on-going impacts related to the COVID-19 pandemic
- Raw materials forecast to increase ~1% in 2021



Focus on Operations

- Protecting and supporting all Givaudan personnel
- Focus on maintaining operations and supply chain performance at high levels to support our customers
- Continued cost discipline throughout the business



Key Initiatives

- Continued integration of acquired companies on to Givaudan's operating platform
- Integration costs of ~CHF 45 million in 2021
- Starting the implementation of the 2025 strategy

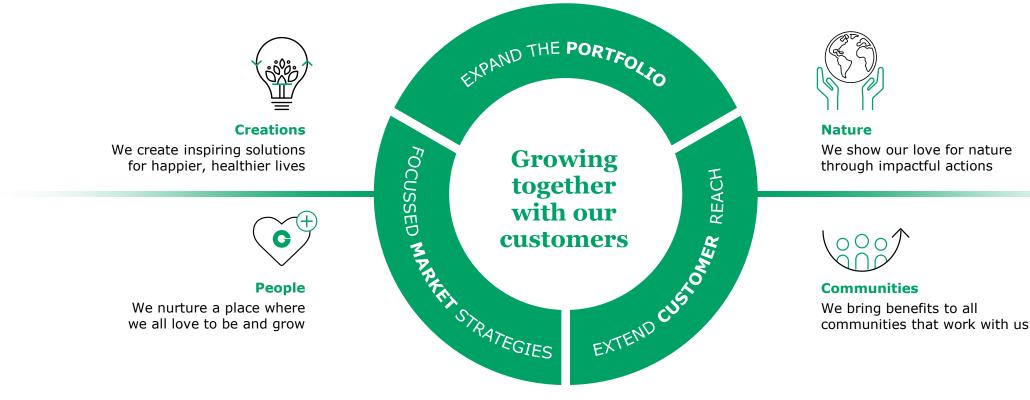
Committed to Growth, with Purpose

Purpose and 2025 Strategy for a high-performing business, and acting as a force for good

Givaudan's purpose Driving sustainable performance, and acting as a force for good



Strategy 2025 Committed to Growth, with Purpose



Excellence, Innovation & Simplicity – in everything we do

4–5% GROWTH

PURPOSE LINKED TARGETS

>12% FCF

Strategy 2025 Performance ambitions

SALES GROWTH

4.0 - 5.0%

2021 – 2025 Average Like-for-like¹ sales growth FREE CASH FLOW

>12% of Sales

2021 – 2025 Average FCF² as % of sales **PURPOSE AMBITIONS**

Purpose linked targets

2021 – 2025 Progress towards all published purpose targets

1. Like-for-like (LFL) is defined as: (a) sales calculated using the invoicing exchange rates of the prior year, (b) excluding sales of businesses acquired from the acquisition date until the period end date, up to 12 months from the acquisition date, and (c) excluding sales of the businesses disposed of from the disposal date until the period end date of the comparable prior period

2. Free Cash Flow (FCF) refers to operating cash flow after net investments, interest paid and lease payments

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SOCI

Purpose and 2025 Strategy

encapsulate our approach to ESG

Purpose-linked targets encapsulate our approach to ESG

Creations

By 2030

 We will double our business through creations that contribute to happier, healthier lives.

Nature

BG

Before 2030

- Our operations' carbon emissions will be cut by 70% and our supply chain emissions by 20%
- We will replace single-use plastics with eco-friendly alternatives across our sites and operations

Before 2040

 Our operations' will be climate positive and our supply chain emissions will be cut by 50%

Before 2050

 Our supply chain will be climate positive

People

Before 2025

- Everyone on our sites will have access to mental and physical health initiatives, tools and training
- We will reduce our total recordable injuries cases by 50%
- We will be rated among the leading employers for inclusion globally

Before 2030

- 50% of our senior leaders will be from high growth markets
- 50% of our senior leadership will be women

Communities BSG

By 2030

- We will source all materials and services in a way that protects people and the environment
- We will improve the lives of millions of people in communities where we source and operate



E Environment S Social G Governance

GOVERNANCE

Creations for happier, healthier lives of millions of people Doubling our business by 2030

We will impact millions of lives by working with our customers to develop creations for happier, healthier lives

By 2030

We will double our business through creations that contribute to happier, healthier lives



Taste & Wellbeing

Going beyond great taste to create food experiences that do good and feel good, for body, mind and planet

- Flavour and taste solutions: authentic flavours, kitchen ingredients, taste-enhancing technologies
- **Natural functional ingredients**: colours, preservatives, texturants
- Natural nutritional ingredients: microbiome, botanicals
- Plant-based food: non-animal protein alternatives
- **Solutions to reduce undesirable ingredients** (sugar, salt, fat) and add healthsupporting nutrients (vitamins, minerals fibers)



Fragrance & Beauty

Craftsmanship, creativity, and passion for happier, healthier lives through fragrances for every moment

- Consumer products for personal, home, fabric and oral care
- Fragrances and beauty products that spark happiness and delight
- Fragrances to improve emotional wellbeing: leveraging neuro-sciences to enhance sleep, emotional benefits and wellbeing

History of acting sustainably with solid track record of ESG ratings Confidence in achieving ambitious purpose targets







SUSTAINALYTICS

 \mathbf{x}

Included in **SXI Swiss Sustainability 25** Index

FTSE4Good **Index Series**

Double 'A rating' for climate and water for two consecutive years

CDP leader board recognition for supplier engagement

Awarded the **EcoVadis Platinum** medal, the highest accolade, ranking us in the top 1%

Rated as 'low-risk' in 2020 with a score of 17 and an industry ranking 6 out of 416

Ranked in the top 1% in the FTSE4Good Index Series, among our peers

Transparent disclosure of comprehensive, audited ESG data based on reporting standards



Givaudan has applied the **GRI frameworks since 2010**



Givaudan has adopted Integrated reporting since 2016

Willem Mutsaerts

Head of Global Procurement & Sustainability

> Environment

- Reducing environmental footprint
- Protecting ecosystems

Focus on Environment

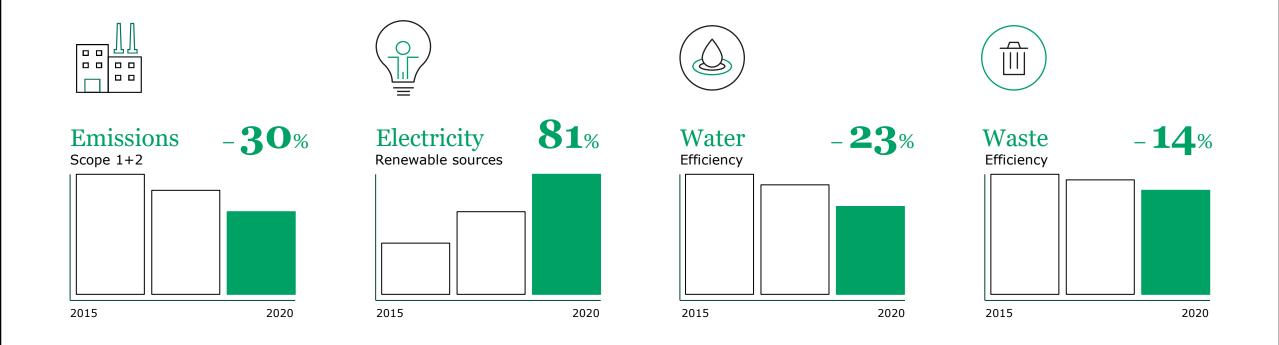
Creating positive impact on the environment by showing our love for nature

CA bold ambition and clear roadmap. Before 2050, we will become a climate positive business (scope 1, 2 and 3)."

Reducing environmental footprint

- GHG emissions
- Water
- Waste
- Plastics

Strong track record In reducing environmental footprint



Ambitious targets For environmental leadership



Emissions Scope 1+2+3

Before 2050

We will be a **climate positive** business¹



Electricity Renewable sources

By 2025 Power 100% of our sites with renewable electricity



Water Efficiency

Current target

Reduce water use by 15% per tonne of product²



Waste Efficiency

Current target

Reduce waste by per tonne of product (year on year average)³



Plastics Alternatives

Before 2030



1. Scope 1, 2, 3, with intermediate targets before 2030 and 2040.

2. For municipal and groundwater, baseline 2009.

3. For incinerated and landfilled waste, baseline 2015.

Reducing environmental footprint

Becoming a climate positive business reducing scope 1,2,3 emissions

Givaudan's carbon footprint Our value chain emissions

Scope 1 5% Emissions generated by our operations		Scope 2 2% Emissions generated by our energy supply
	About 2,000,000 tonnes GHG emiss	Scope 3 93% Emissions generated by our supply chain

Reducing scope 1 and 2 Actions driving our roadmap and key enablers



TARGETS

Before 2040

• Our operations' will be climate positive (scope 1)

By 2025

 We will power 100% of our operations' sites with renewable electricity (scope 2)

ACTIONS DRIVING OUR ROADMAP -

Drive continuous improvement to reduce the energy consumption of our sites

Power our sites with renewable electricity

KEY ENABLERS

- Site environmental targets
- Site assessments
- Internal carbon price
- Awareness

Reducing scope 3 Actions driving our roadmap and key enablers



TARGETS

Before 2050

• Our supply chain will be climate positive (scope 3)

ACTIONS DRIVING OUR ROADMAP-

Engage suppliers in the net-zero journey

Refine understanding of our ingredients footprint and drive ingredient innovation

Reduce other emissions linked to our value chain

KEY ENABLERS

- Formulation, innovation
- Supplier engagement
- Ingredient portfolio
- Transportation, less air travel
- Packaging

Using biotechnology and innovation To reduce scope 3 emissions



BisaboLife™

The first biotech bisabolol

Creating a new biosourced and natural bisabolol without cutting rainforest in the Amazon.



Ambrofix®

A sustainable, biodegradable ingredient

A biodegradable ingredient produced from sustainably sourced sugar.



Nootkatone

A sustainable ingredient

Novel fermentation process, producing Nootkatone without depending on the fruit.

+ Positive environmental impacts

- 100% natural & 100% renewable carbon
- Readily biodegradable
- Uses 220 times less land to produce 1 kg versus the traditional method

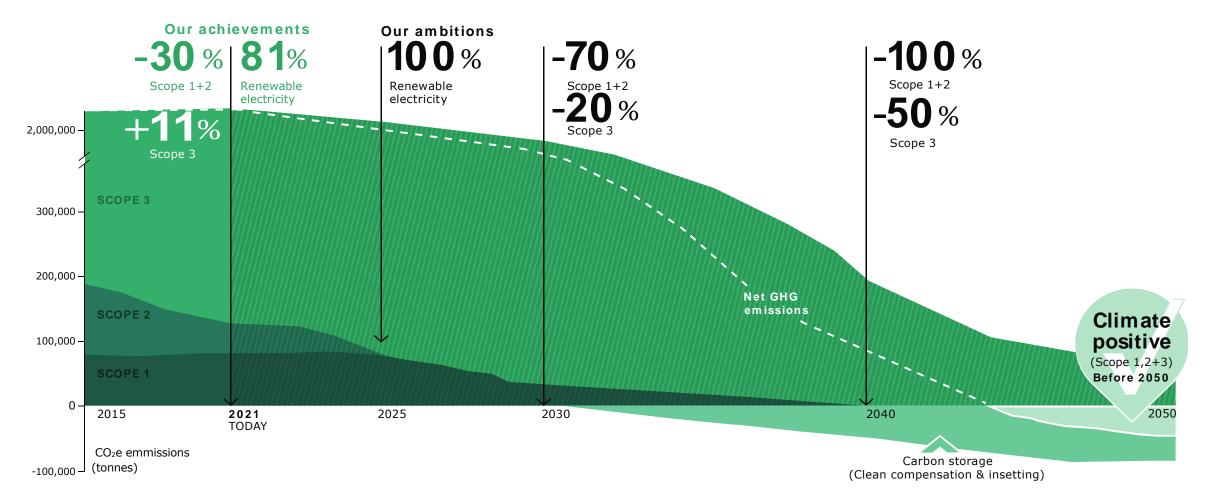
+) Positive environmental impacts

- 100% naturally derived & 100% renewable carbon
- Readily biodegradable
- Uses 100 times less land to produce 1 kg versus the traditional method

• Positive environmental impacts

- Lower impact on farmland
- Stable supply chain
- Natural flavouring substance

We have set a bold climate ambition Clear agenda to reduce scope 1, 2 and 3 emissions



Reducing environmental footprint

Reducing water, waste and single use plastics

Reducing our environmental footprint



Water efficiency

- In 2020 we achieved 23% reduction of our water intensity (vs 2015),
- Endorsed the UN CEO Water Mandate
- Awarded CDP A in water in 2020





Waste efficiency

- More than 70% of our waste is either reused, recycled or recovered
- 35% of our sites achieved zero-waste to landfill
- We apply circular principles in product design, sourcing, manufacturing and packaging





Plastics alternatives

- Co-leading a WBCSD plastic and packaging workgroup defining a transition for B2B chemical products
- Sustainability team has world class expertise in plastic circularity, leveraging the expertise from the B2C plastic revolution



Protecting ecosystems

- Sourcing responsibly
- Promoting biodiversity

GOVERNANCE

Our purpose commitment to responsible sourcing...



...to source all materials and services in a way that protects people and the environment by 2030."



Ensure **trust and compliance** across our entire supply chain



Embark on **collaborative transformational projects** in selected supply chains

Bring **end-to-end** raw material traceability in key supply chains

Fully traceable supply chain and enhancing agricultural practices

Contributing to Positive environmental impacts

- Soil health preservation
- Biodiversity conservation
- Increased carbon sequestration in the soil

Full traceability of Guarana seeds from the field to the final extract Improved incomes for farmers More market visibility for farmers

Supported by Sustainable agricultural practices

- Better fertilisation methods
- Improved pruning practices to increase fruit yields
- Investigating plant material improvement



Example: Guarana (Brazil)

An iconic botanical which seeds help fight tiredness and boost physical and mental performance. Used mostly in energy drinks and food supplements.

Protecting the environment Preserving the biodiversity



Supporting the conservation of diversity of species

- Collaborating with the University of California, Riverside (UCR) on Citrus Variety Collection
- Supporting the care and preservation of the most extensive, unique and diverse citrus collection against threat of greening disease
- The collection includes 1,000 varieties of citrus fruits from around the globe



Sustainable use of natural resources through best practices

- **Devil's Claw sustainable** wild collect programme in Namibia
- Securing the long term supply of this major medicinal plant
- Organising wild collect of roots and train locals to responsible practices



Commitment to forest conservation

- Received the Conservation International's Hero award for the Tonka Bean programme in Venezuela
- Preserving the forests, the flora and fauna through the Conservation Stewards Program
- **Empowering local communities** to conserve 150,000 hectares of forests in the Caura Basin

Driving sustainable solutions together: Our ecosystem of partners

Collaboration with an ecosystem of partners to support and inform our work on most material sustainability issues

In 2020, Givaudan endorsed several calls for action on ESG matters:

- Givaudan endorses UN CEO Water Mandate
- Givaudan signs WBCSD CEO Guide to Human Rights; Givaudan has also endorsed WBCSD's CEO call-to-action on Human Rights
- Givaudan reinforces nature and climate commitments by signing Business for Nature call-to-action
- Givaudan supported the development of the WBCSD Vision 2050: Time to transform



Simon Halle-Smith

Head of Global Human Resources & Environment, Health and Safety

Social

- A place where people love to be and grow
- Improving people's lives

Governance

- Governance structure
- Compensation

APPROACH TO ESG

Givaudan

SOCIAL

GOVERNANCE

Focus on Social

ENVIRO

Caring for people and communities

This year of pandemic and protest has shown just how vital it is that businesses across the globe work together and redefine their role in building an inclusive and equitable society."

A place where people love to be and grow

Becoming a leading employer for diversity and inclusion

SOCIAL

Ambitions Diversity and inclusion

A diverse, inclusive organisation to best meet our business goals.

Before 2030, we will be an even more balanced and inclusive company.

Before 2025

 We will be rated amongst the leading employers for inclusion globally

Before 2030

50% of our senior leaders will be from high growth markets 2020: 25%

Before 2030
50% of our senior leaders will be women 2020: 25%



Driving progress Building more inclusive hiring practices

Our goal is to attract and find more diverse candidates

- Inclusive job ads
- Balanced slates for hiring and promotion
- Hiring Manager Training

Success stories

Working with a Talent Acquisition innovation tool to create inclusive job ads:

- Introduced an 'Inclusion Meter' to gauge how inclusive our job ads are written
 - Edited 800 job ads



By using the TA innovation tool:

- 63% of job ads being rated more inclusive
- Increase of percentage of female candidates applying to jobs moved from 38% to 52%

Driving progress Fostering inclusive leadership development

Our goal is to develop leaders, today and in the future

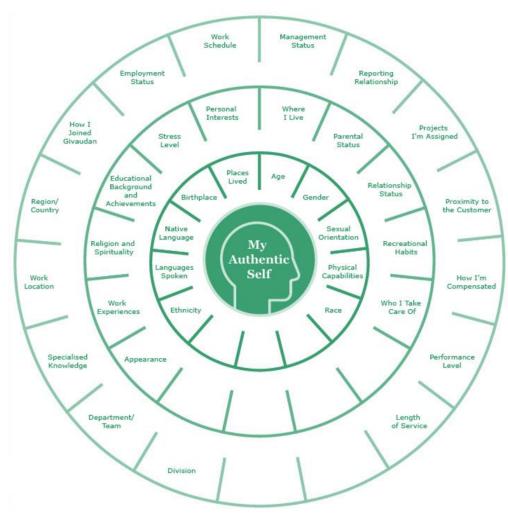
- Evolving our Leadership Development programmes
- Better Balance Approach
- Managing unconscious bias at work



The Better Balance dialogues provide an opportunity for senior leaders to connect with colleagues and enhance their understanding about our Better Balance approach.

We focus on:

- Use of language
- Understanding the diversity wheel



Better Balance Dialogue sessions

- **26% of senior leaders** took part in a Better Balance dialogue to date (325 out of 1260 senior leaders).
- Insights gathered are feeding into our inclusive leadership capabilities

A place where people love to be and grow

Caring for employee's safety, physical health and mental wellbeing

SOCIAL

Ambitions Caring for employees

Caring for employee's safety, health and mental well-being

Before 2025

We will reduce our total recordable injuries cases by 50%

Before 2025

 Everyone on our sites will have access to mental and physical health initiatives, tools and training



Solid track record in Caring for employees' safety

Proud about our continuous safety performance progress

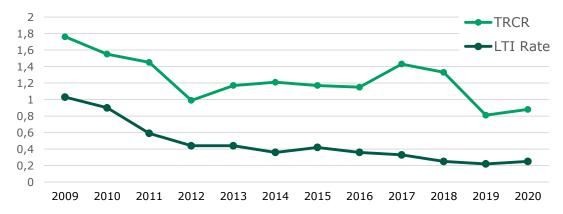
2020 safety performance progress

- 76% reduction LTIR¹
 reduced from 1.03 in 2009 to 0.25 in 2020
- LTI-free sites have increased from 47% in 2009 to 84% of our sites not having any LTIs in 2020
- TRCR² has been reduced from 1.76 in 2009 to 0.88 in 2020

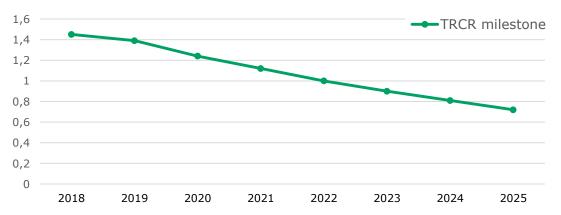
1. LTIR = Lost-Time-Incident Rate

2. TRCR = Total Recordable Case Rate

2020 Safety performance – "Everyone Safe Home Everyday"



Total recordable case rate - our 2025 performance ambition



SOCIAL

Driving progress Increasing the safety at our workplaces

To reduce total recordable injuries at all sites.

EHS by design

- Investing in our plant and technical equipment
- Further developing our Responsible Care Management System
- Conducting periodic assessment of risk and control on-site

Expanding our Behavioural Safety Programme

- Advanced safety leadership training
- Comprehensive worker trainings on health and safety

Success stories

Achievements across our sites around the world reflect our success in behavioural safety



China

In Songjiang: A sound focus on the technical foundation and risk management as well as leadership and employee engagement has resulted in a long-standing safety culture of more than 11 years without an LTI.

In Nantong: A positive safety culture has been promoted since production started in 2015, with over 1.2 million hours of work without an LTI.

Driving progress Mental and physical health

Providing access to mental and physical health initiatives, tools and training for all employees

By taking care of our people through all aspects of their lives, we are helping them to have the physical energy, mental focus and emotional drive necessary to power our business as well as to take the same energy to their activities outside of work.

Happier, Healthier Lives initiatives

- Healthy, Home Working
- EAP Employee Assistance Programme and Happier, Healthier Habits Campaign
- Health and Wellbeing Programme

Success stories

Built around World Mental Health Day, the global webinar 'Happier, Healthier, Habits' invited 16,000 employees to pay attention to their mental wellbeing.



Happier, Healthier Habits campaign

- 21-day challenge (webinar)
- Aimed to inspire people to pay attention to their mental health and emotional wellbeing
- Creating EAP awareness and engagement

Improving people's lives

- Givaudan Foundation
- Green teams
- Employees acting as 'force for good'

SOCIAL

Ambitions Improving people's lives

All communities benefit by working with Givaudan

By 2030

We will improve the lives of millions of people in communities where we source and operate

Givaudan community as a force for good Communities Our where we focus source areas Communities where we operate

GOVERNANCE

Driving progress Givaudan Foundation

Contributing to happier, healthier lives for people in communities

Givaudan Foundation mission

To make a difference within the communities where Givaudan sources and operates, we focus our **efforts on education, health and environment preservation**. Our actions are nurtured by the know-how and volunteering of Givaudan people.

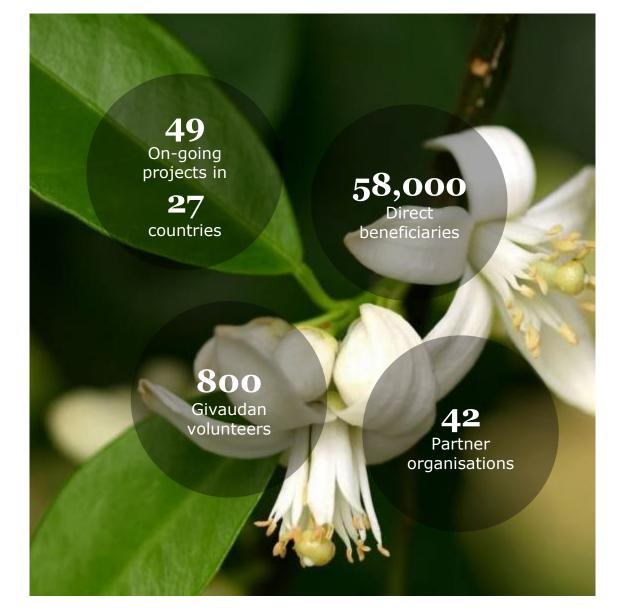
Two pillars of activities

Communities where Givaudan sources natural ingredients

Foundation works to safeguard the future of these communities and their fragile environment.

Communities where Givaudan employees work

Enables and supports employee-driven projects that foster education or make a positive impact on health



SOCIAL

Driving progress Givaudan Green Teams in 2020

Living Givaudan's Purpose

- Over 500 Givaudan participants / volunteers
- 32 projects submissions in 16 countries and 25 sites represented
- Over 21,500 beneficiaries / impacted stakeholders
- >1,6 CHF million saved / potential created

Success stories

Our Green Teams, cross functional groups of employees, find new ways of supporting local communities and of improving the social and environmental performance of their local sites



Environmental progress

- Over 16,000 GJ/year Energy units reduced / avoided
- Over 210 tonnes/year Waste reduced / recycled and >3 tons singleuse plastics reduced
- Over 1,800 tCO₂ eq./year Emissions reduced / avoided
- Over 49,000 m³/year Water reduced / recycled

Driving progress Employees as a force for good

Purpose Live! A path to innovation with social responsibility

Enables everyone of our almost 16,000 employees to be a force for good in their local community

- Pilot in 2020 involved **156 employees** from 47 locations
- More than 400 ideas were generated in the first meetings
- 15 tangible projects now under way



SOCIAL



GOVERNANCE

Project in Brazil

- Sustainable technology to create a colour-changing soap
- Encourages children to wash their hands for longer

Results: improve hygiene longterm and offers a business opportunity

Project in India

- Repurpose used, onetime packaging containers
- Providing basic facilities for schoolchildren in India who had nowhere to wash their hands

Goal:

To instill permanent hygiene habits and reduce waste long-term

Success stories

Our two projects in Brazil and India are examples of innovation with social responsibility which is good for employees, good for communities and good for our business

Focus on Governance

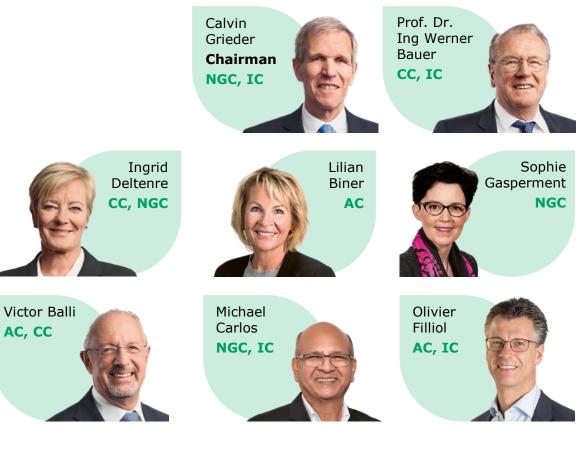
An effective and transparent governance

Governance structure

Stable and efficient corporate governance to ensure sustainable value creation

Board of directors

- **Separation of roles** in line with SWX Code of Conduct: Chairman of the Board and Chief Executive Officer Board
- Ultimate strategic supervision and control of the management of the Company, including Enterprise Risk Management approach
- 8 board members
- Diverse board (nationality and gender)
- Average tenure of 5.6 years
- 100% independent board members
- · All board members re-elected on an annual basis
- Compensation of Board of Directors is subject to annual approval by shareholders



Nomination & Governance Committee

Audit Committee

AC

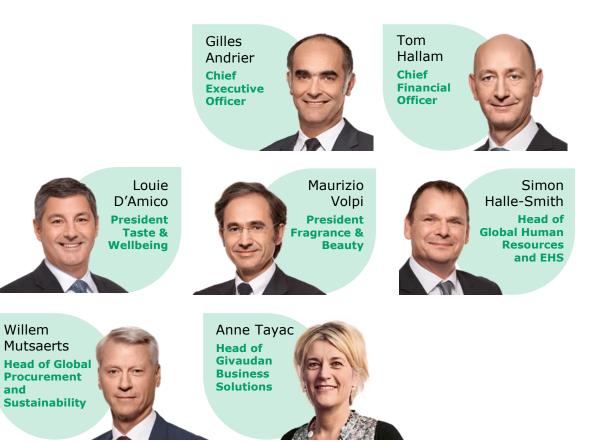
CC Compensation Committee **IC** Innovation Committee

Givaudan

NGC

Executive Committee

- Responsible for the **day-to-day management** of the Company
- 7 Executive Committee members
- 6 nationalities
- 4-6 year average tenure
- Average of 20 years experience in the company
- One of the longest standing CEO in the industry
- Compensation of the Executive Committee is subject to annual shareholder approval



Other key governance principles

Good shareholder governance



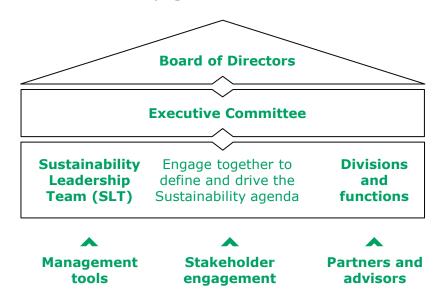
- One share one vote
- 1 single class of share

Principles of Conduct



• Ethical and fair business practices

Sustainability governance framework



Compensation principles

Reflect the performance of the business and of individuals and are aligned to our strategy

SOCIAL

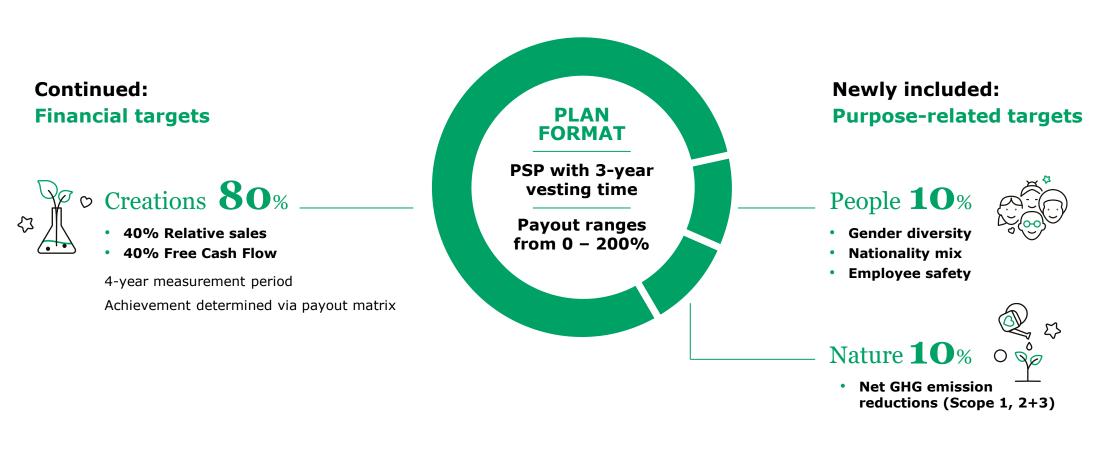
Compensation principles Pay for performance and alignment of interests with shareholders

Total compensation is composed of:

- Base salary for all 16,000 employees
- Cash-based **Profit Sharing Plan** for 11,000 non-management employees based on Group Financial objectives
- Cash-based Annual Incentive Plan for 5,000 managers and executives
 - Annual organic sales growth, EBITDA target and individual objectives
- Equity-based Performance Share Plan for top 500 employees
 - Long-term Sales growth (vs. a selected peer group) and Free Cash Flow targets
- **Benefits** for all 16,000 employees (retirement, insurance and health care plans, etc)

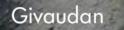


Performance Share Plan Adjustment to include also non-financial purpose-related targets



Conclusion

Committed to Growth, with Purpose



Strategy 2025 Committed to Growth, with Purpose



Excellence, Innovation & Simplicity – in everything we do

4-5% **GROWTH**

PURPOSE LINKED TARGETS

>12% FCF

Purpose-linked targets A high-performing business, acting as a force for good

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By 2030

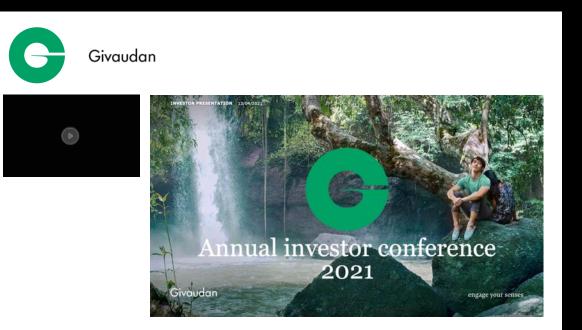
- We will source all materials and services in a way that protects people and the environment
- We will improve the lives of millions of people in communities where we source and operate



E Environment S Social G Governance



Annual Investor Conference April 2021



To ask a question

Call in using the dedicated dial-in details you received when you registered for the Q&A Mute the

sound on your computer or laptop



Press * and 1

To enter the queue to ask a question

Reporting suite

For more information please consult our 2020 Full Year Reporting Suite on:

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2020 Integrated Annual Report AVAILABLE IN ENGLISH PDF from 29 January 2021 Print from 25 March



Online version AVAILABLE IN ENGLISH From 29 January 2021





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Givaudan SA Pierre Bénaich, Head of Investor Relations



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