



2021

FULL-YEAR RESULTS
FINANCIAL SUMMARY

Givaudan

engage your senses



Key figures

Financial Review

For the year ended 31 December

| in millions of Swiss francs except earnings per share data | 2021 | 2020 |
|--|--------------|--------------|
| Sales | 6,684 | 6,322 |
| Gross profit | 2,855 | 2,659 |
| as % of sales | 42.7% | 42.1% |
| EBITDA^a | 1,482 | 1,397 |
| as % of sales | 22.2% | 22.1% |
| Operating income | 1,089 | 996 |
| as % of sales | 16.3% | 15.8% |
| Income attributable to non-controlling interests | - | - |
| Income attributable to equity holders of the parent | 821 | 743 |
| as % of sales | 12.3% | 11.8% |
| Earnings per share - basic (CHF) | 89.03 | 80.59 |
| Earnings per share - diluted (CHF) | 88.37 | 79.96 |
| Operating cash flow^b | 1,288 | 1,189 |
| as % of sales | 19.3% | 18.8% |
| Free cash flow^c | 843 | 811 |
| as % of sales | 12.6% | 12.8% |

- a) EBITDA defined as Earnings Before Interest (and other financial income (expense), net), Tax, Depreciation and Amortisation, corresponds to operating income before depreciation, amortisation and impairment of long-lived assets.
- b) After careful consideration with the Group auditors, the Group has determined that purchase and sale of own equity instruments relates to financing activities and has been reclassified from cash flows from (for) operating activities into cash flows from (for) financing activities.
- c) Free Cash Flow refers to operating cash flow after net investments, interest paid, lease payments and purchase and sale of own equity instruments.

For the six months ended 31 December (unaudited)

| in millions of Swiss francs except earnings per share data | 2021 | 2020 |
|--|--------------|--------------|
| Sales | 3,311 | 3,101 |
| Gross profit | 1,375 | 1,300 |
| as % of sales | 41.5% | 41.9% |
| EBITDA^a | 673 | 663 |
| as % of sales | 20.3% | 21.4% |
| Operating income | 476 | 464 |
| as % of sales | 14.4% | 15.0% |
| Income attributable to non-controlling interests | - | - |
| Income attributable to equity holders of the parent | 340 | 330 |
| as % of sales | 10.3% | 10.6% |
| Earnings per share - basic (CHF) | 36.84 | 35.78 |
| Earnings per share - diluted (CHF) | 36.58 | 35.48 |
| Operating cash flow^b | 873 | 830 |
| as % of sales | 26.4% | 26.8% |
| Free cash flow^c | 657 | 633 |
| as % of sales | 19.8% | 20.4% |

- a) EBITDA: Earnings Before Interest (and other financial income (expense), net), Tax, Depreciation and Amortisation. This corresponds to operating income before depreciation, amortisation and impairment of long-lived assets.
- b) After careful consideration with the Group auditors, the Group has determined that purchase and sale of own equity instruments relates to financing activities and has been reclassified from cash flows from (for) operating activities into cash flows from (for) financing activities.
- c) Free Cash Flow refers to operating cash flow after net investments, interest paid, lease payments and purchase and sale of own equity instruments.

**Group**

For the year ended 31 December

| in millions of Swiss francs | 2021 | 2020 |
|-------------------------------|--------------|--------------|
| Sales to third parties | 6,684 | 6,322 |
| EBITDA^a | 1,482 | 1,397 |
| as % of sales | 22.2% | 22.1% |
| One off items | (22) | (45) |
| Comparable EBITDA | 1,504 | 1,442 |
| as % of sales | 22.5% | 22.8% |
| Operating income | 1,089 | 996 |
| as % of sales | 16.3% | 15.8% |

a) EBITDA defined as Earnings Before Interest (and other financial income (expense), net), Tax, Depreciation and Amortisation, corresponds to operating income before depreciation, amortisation and impairment of long-lived assets.

Fragrance & Beauty

For the year ended 31 December

| in millions of Swiss francs | 2021 | 2020 |
|-------------------------------|--------------|--------------|
| Sales to third parties | 3,091 | 2,924 |
| EBITDA^a | 696 | 677 |
| as % of sales | 22.5% | 23.2% |
| One off items | (2) | (13) |
| Comparable EBITDA | 698 | 690 |
| as % of sales | 22.6% | 23.6% |
| Operating income | 547 | 536 |
| as % of sales | 17.7% | 18.4% |

a) EBITDA defined as Earnings Before Interest (and other financial income (expense), net), Tax, Depreciation and Amortisation, corresponds to operating income before depreciation, amortisation and impairment of long-lived assets.

Taste & Wellbeing

For the year ended 31 December

| in millions of Swiss francs | 2021 | 2020 |
|-------------------------------|--------------|--------------|
| Sales to third parties | 3,593 | 3,398 |
| EBITDA^a | 786 | 720 |
| as % of sales | 21.9% | 21.2% |
| One off items | (20) | (32) |
| Comparable EBITDA | 806 | 752 |
| as % of sales | 22.4% | 22.1% |
| Operating income | 542 | 460 |
| as % of sales | 15.1% | 13.5% |

a) EBITDA defined as Earnings Before Interest (and other financial income (expense), net), Tax, Depreciation and Amortisation, corresponds to operating income before depreciation, amortisation and impairment of long-lived assets.



Consolidated financial statements

Consolidated Income Statement

For the year ended 31 December

| in millions of Swiss francs, except for earnings per share data | 2021 | 2020 |
|---|--------------|--------------|
| Sales | 6,684 | 6,322 |
| Cost of sales | (3,829) | (3,663) |
| Gross profit | 2,855 | 2,659 |
| as % of sales | 42.7% | 42.1% |
| Selling, marketing and distribution expenses | (921) | (848) |
| Research and product development expenses | (562) | (536) |
| Administration expenses | (239) | (218) |
| Share of results of joint ventures and associates | 2 | 3 |
| Other operating income | 35 | 45 |
| Other operating expense | (81) | (109) |
| Operating income | 1,089 | 996 |
| as % of sales | 16.3% | 15.8% |
| Financing costs | (94) | (86) |
| Other financial income (expense), net | (30) | (34) |
| Income before taxes | 965 | 876 |
| Income taxes | (144) | (133) |
| Income for the period | 821 | 743 |
| Attribution | | |
| Income attributable to non-controlling interests | – | – |
| Income attributable to equity holders of the parent | 821 | 743 |
| as % of sales | 12.3% | 11.8% |
| Earnings per share – basic (CHF) | 89.03 | 80.59 |
| Earnings per share – diluted (CHF) | 88.37 | 79.96 |

Consolidated Statement of Comprehensive Income

For the year ended 31 December

| in millions of Swiss francs | 2021 | 2020 |
|---|--------------|--------------|
| Income for the period | 821 | 743 |
| Items that may be reclassified to the income statement | | |
| Cash flow hedges | | |
| Movement in fair value, net | 54 | (51) |
| Gains (losses) removed from equity and recognised in the consolidated income statement | 9 | 6 |
| Movement on income tax | (4) | 4 |
| Exchange differences arising on translation of foreign operations | | |
| Movement in fair value arising on hedging instruments of the net assets in foreign operations | 42 | 58 |
| Currency translation differences | (31) | (385) |
| Movement on income tax | (2) | 5 |
| Items that will not be reclassified to the income statement | | |
| Defined benefit pension plans | | |
| Remeasurement gains (losses) of post-employment benefit obligations | 222 | 46 |
| Movement on income tax | (40) | (5) |
| Other comprehensive income for the period | 250 | (322) |
| Total comprehensive income for the period | 1,071 | 421 |
| Attribution | | |
| Total comprehensive income attributable to non-controlling interests | – | – |
| Total comprehensive income attributable to equity holders of the parent | 1,071 | 421 |

**Consolidated Statement of Financial Position**

As at 31 December

| in millions of Swiss francs | 31 December 2021 | 31 December 2020 |
|---|---------------------|---------------------|
| Assets | | |
| Cash and cash equivalents | 273 | 411 |
| Derivative financial instruments | 16 | 54 |
| Financial assets at fair value through income statement | 4 | 4 |
| Accounts receivable – trade | 1,464 | 1,359 |
| Inventories | 1,380 | 1,201 |
| Current tax assets | 57 | 66 |
| Prepayments | 65 | 50 |
| Other current assets | 147 | 154 |
| Current assets | 3,406 | 3,299 |
| Derivative financial instruments | 37 | 65 |
| Property, plant and equipment | 2,291 | 2,222 |
| Intangible assets | 4,853 | 4,543 |
| Deferred tax assets | 182 | 218 |
| Post-employment benefit plan assets | 69 | 20 |
| Financial assets at fair value through income statement | 297 | 180 |
| Interests in joint ventures and investments in associates | 37 | 35 |
| Other non-current assets | 248 | 76 |
| Non-current assets | 8,014 | 7,359 |
| Total assets | 11,420 | 10,658 |

| in millions of Swiss francs | 31 December 2021 | 31 December 2020 |
|--|---------------------|---------------------|
| Liabilities and equity | | |
| Short-term debt | 428 | 206 |
| Derivative financial instruments | 37 | 49 |
| Accounts payable – trade and others | 1,008 | 809 |
| Accrued payroll and payroll taxes | 235 | 211 |
| Current tax liabilities | 188 | 157 |
| Financial liability – own equity instruments | 148 | 108 |
| Provisions | 13 | 23 |
| Other current liabilities | 261 | 233 |
| Current liabilities | 2,318 | 1,796 |
| Derivative financial instruments | 61 | 103 |
| Long-term debt | 4,239 | 4,245 |
| Provisions | 83 | 71 |
| Post-employment benefit plan liabilities | 371 | 545 |
| Deferred tax liabilities | 280 | 310 |
| Other non-current liabilities | 127 | 80 |
| Non-current liabilities | 5,161 | 5,354 |
| Total liabilities | 7,479 | 7,150 |
| Share capital | 92 | 92 |
| Retained earnings and reserves | 6,365 | 6,133 |
| Own equity instruments | (211) | (168) |
| Other components of equity | (2,317) | (2,567) |
| Equity attributable to equity holders of the parent | 3,929 | 3,490 |
| Non-controlling interests | 12 | 18 |
| Total equity | 3,941 | 3,508 |
| Total liabilities and equity | 11,420 | 10,658 |

**Consolidated Statement of Changes in Equity**

For the year ended 31 December

| 2021 in millions of Swiss francs | Share Capital | Retained earnings and reserves | Own equity instruments | Cash flow hedges | Currency translation differences | Remeasurement of post employment benefit obligations | Equity attributable to equity holders of the parents | Non- controlling interests | Total equity |
|--|---------------|-----------------------------------|---------------------------|------------------|-------------------------------------|--|--|----------------------------------|--------------|
| Balance as at 1 January | 92 | 6,133 | (168) | (148) | (1,935) | (484) | 3,490 | 18 | 3,508 |
| Income for the period | | 821 | | | | | 821 | – | 821 |
| Other comprehensive income for the period | | | | 59 | 9 | 182 | 250 | | 250 |
| Total comprehensive income for the period | | 821 | | 59 | 9 | 182 | 1,071 | – | 1,071 |
| Dividends paid | | (589) | | | | | (589) | | (589) |
| Movement on own equity instruments, net | | | (43) | | | | (43) | | (43) |
| Non-controlling interests | | | | | | | | (6) | (6) |
| Net change in other equity items | | (589) | (43) | | | | (632) | (6) | (638) |
| Balance as at 31 December | 92 | 6,365 | (211) | (89) | (1,926) | (302) | 3,929 | 12 | 3,941 |

| 2020 in millions of Swiss francs | Share Capital | Retained earnings and reserves | Own equity instruments | Cash flow hedges | Currency translation differences | Remeasurement of post employment benefit obligations | Equity attributable to equity holders of the parents | Non- controlling interests | Total equity |
|--|---------------|-----------------------------------|---------------------------|------------------|-------------------------------------|--|--|----------------------------------|--------------|
| Balance as at 1 January | 92 | 5,961 | (168) | (107) | (1,613) | (525) | 3,640 | 19 | 3,659 |
| Income for the period | | 743 | | | | | 743 | – | 743 |
| Other comprehensive income for the period | | | | (41) | (322) | 41 | (322) | | (322) |
| Total comprehensive income for the period | | 743 | | (41) | (322) | 41 | 421 | – | 421 |
| Dividends paid | | (571) | | | | | (571) | | (571) |
| Movement on own equity instruments, net | | | – | | | | | | |
| Non-controlling interests | | | | | | | | (1) | (1) |
| Net change in other equity items | | (571) | | | | | (571) | (1) | (572) |
| Balance as at 31 December | 92 | 6,133 | (168) | (148) | (1,935) | (484) | 3,490 | 18 | 3,508 |

**Consolidated Statement of Cash Flows**

For the year ended 31 December

| in millions of Swiss francs | 2021 | 2020 |
|--|--------------|--------------|
| Income for the period | 821 | 743 |
| Income tax expense | 144 | 133 |
| Interest expense | 86 | 80 |
| Non-operating income and expense | 38 | 40 |
| Operating income | 1,089 | 996 |
| Depreciation of property, plant and equipment | 204 | 201 |
| Amortisation of intangible assets | 186 | 187 |
| Impairment of long-lived assets | 3 | 13 |
| Other non-cash items | | |
| – share-based payments | 67 | 56 |
| – pension expense | 45 | 49 |
| – additional and unused provisions, net | 18 | 20 |
| – other non-cash items | (5) | (18) |
| Adjustments for non-cash items | 518 | 508 |
| (Increase) decrease in inventories | (165) | (68) |
| (Increase) decrease in accounts receivable | (93) | (76) |
| (Increase) decrease in other current assets | (15) | (19) |
| Increase (decrease) in accounts payable | 167 | 27 |
| Increase (decrease) in other current liabilities | 10 | 2 |
| (Increase) decrease in working capital | (96) | (134) |
| Income taxes paid | (153) | (125) |
| Pension contributions paid | (53) | (40) |
| Provisions used | (17) | (16) |
| Cash flows from (for) operating activities^{a)} | 1,288 | 1,189 |

| in millions of Swiss francs | 2021 | 2020 |
|---|--------------|--------------|
| Increase in long-term debt | 316 | 1,405 |
| (Decrease) in long-term debt | (14) | (784) |
| Increase in short-term debt | 1,514 | 3,044 |
| (Decrease) in short-term debt | (1,510) | (3,300) |
| Cash flows from debt, net | 306 | 365 |
| Interest paid | (72) | (53) |
| Purchase and sale of derivative financial instruments, net | (26) | (19) |
| Lease payments | (57) | (52) |
| Transactions of non-controlling interest | (6) | (7) |
| Other, net | (5) | (9) |
| Cash flows from financial liabilities | 140 | 225 |
| Distribution to the shareholders paid | (589) | (571) |
| Purchase and sale of own equity instruments, net | (69) | (56) |
| Cash flows from (for) financing activities | (518) | (402) |
| Acquisition of property, plant and equipment | (186) | (188) |
| Acquisition of intangible assets | (70) | (39) |
| Acquisition of subsidiaries, net of cash acquired | (401) | (629) |
| Proceeds from the disposal of property, plant and equipment | 9 | 8 |
| Proceeds from sales of intangible assets | | 2 |
| Interest received | 8 | 3 |
| Dividend received from joint ventures and associates | 1 | 1 |
| Purchase and sale of financial assets at fair value through income statement, net | (92) | (3) |
| Impact of financial transactions on investing, net | (27) | 25 |
| Other, net | (149) | 1 |
| Cash flows from (for) investing activities | (907) | (819) |
| Net increase (decrease) in cash and cash equivalents | (137) | (32) |
| Net effect of currency translation on cash and cash equivalents | (1) | (9) |
| Cash and cash equivalents at the beginning of the period | 411 | 452 |
| Cash and cash equivalents at the end of the period | 273 | 411 |

a) After careful consideration with the Group auditors, the Group has determined that purchase and sale of own equity instruments relates to financing activities and has been reclassified from cash flows from (for) operating activities into cash flows from (for) financing activities.