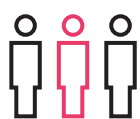


Givaudan at a glance

For the year 2017

Givaudan. Our name is an invitation to engage your senses. As the world's leading flavour and fragrance company, we unveil the tastes and scents that touch people's emotions, from prestige perfumes to laundry care, from your favourite drink to your daily meal. Our flavours and fragrances serve our customers in the food, beverage, consumer goods and fragrance and cosmetics industries to create brands that delight consumers.



11,170
employees



~25%
of flavour and fragrance
market worldwide



109
locations



46
production sites



Vernier
Switzerland
Headquarters

2017 Total Group sales



Group sales: CHF 5.1 billion
Flavours sales: CHF 2.7 billion (54% of total sales)
Fragrance sales: CHF 2.3 billion (46% of total sales)

Sales by region



Asia Pacific: CHF 1,358 million
EAME: CHF 1,723 million
Latin America: CHF 618 million
North America: CHF 1,352 million

In 2017, 43% of our sales come from high growth markets.

Financial Fast Facts



Sales 2017: CHF 5.1 billion
Dividend / share: CHF 58,00 *
EBITDA margin: 21.6%
R&D investment: CHF 424 million
Net income: CHF 720 million
Free Cash Flow: CHF 594 million

Traded on SIX Swiss Exchange, ticker symbol 1064593 GIVN

* proposed dividend subject to approval at the AGM on 22 March 2018