## Givaudan at a glance for the year 2016

Givaudan. Our name is an invitation to engage your senses. As the world's leading flavour and fragrances company, we unveil the tastes and scents that touch people's emotions, from prestige perfumes to laundry care, from your favourite drink to your daily meal. Our flavours and fragrances serve our customers in the food, beverage, consumer goods and fragrance and cosmetics industries to create brands that delight consumers.











10,476 employees

~25%
of flavour and fragrance
market worldwide

98

39 production site

Vernier Switzerland

Headquarters

## 2016 Total Group sales



Group sales: CHF 4.7 billion

Flavours sales: CHF 2.4 billion (52% of total sales)
Fragrance sales: CHF 2.2 billion (48% of total sales)

## Sales by region



Asia Pacific: CHF 1,320 million
EAME: CHF 1,601 million
Latin America: CHF 591 million
North America: CHF 1.151 million

In 2016, 45% of our sales come from high growth markets.

## **Financial Fast Facts**



Sales 2016: CHF 4.7 billion
Dividend / share: CHF 56,00 \*
EBITDA margin: 24.1%

R&D investment: CHF 400 million
Net income: CHF 644 million
Free Cash Flow: CHF 597 million

Traded on SIX Swiss Exchange, ticker symbol 1064593 GIVN

<sup>\*</sup> proposed dividend subject to approval at the AGM on 23 March 2017