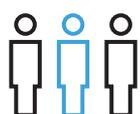


Givaudan at a glance

Our Company

Givaudan. Our name is an invitation to engage your senses. As the world's leading Flavours and Fragrance company, we unveil the tastes and scents that touch people's emotions, from prestige perfumes to laundry care, from your favourite drink to your daily meal. Our flavours and fragrances serve our customers in the food, beverage, consumer goods and fine fragrance industries to create brands that delight consumers.



9331

employees



25%

of flavour and fragrance
market worldwide



82

locations



33

production sites



Vernier

Switzerland
Headquarters

Total Group Sales



Group sales: CHF 4.4 billion
Flavours sales: CHF 2.3 billion (52%)
Fragrance sales: CHF 2.1 billion (48%)

Sales by Region



Asia Pacific: 27%
EAME: 38%
Latin America: 13%
North America: 22%

45% of our sales come from developing markets.
Our target is to increase to 50% by 2015.

Financial Fast Facts



Sales 2013: CHF 4.4 billion
Dividend/share: CHF 47.00
EBITDA margin: 22.2%
R&D investment: CHF 406 million (around 10% of sales)
Net income: CHF 490 million
Free Cash Flow: CHF 662 million

Traded on SIX Swiss Exchange, ticker symbol 1064593 GIVN