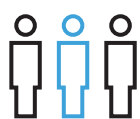


# Givaudan at a glance

## Our Company

Givaudan. Our name is an invitation to engage your senses. As the world's leading Flavours and Fragrance company, we unveil the tastes and scents that touch people's emotions, from prestige perfumes to laundry care, from your favourite drink to your daily meal. Our flavours and fragrances serve our customers in the food, beverage, consumer goods and fine fragrance industries to create brands that delight consumers.



9331

employees



25%

of flavour and fragrance  
market worldwide



82

locations



33

production sites



Vernier

Switzerland  
Headquarters

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### Total Group Sales



Group sales: CHF 4.4 billion  
Flavours sales: CHF 2.3 billion (52%)  
Fragrance sales: CHF 2.1 billion (48%)

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### Sales by Region

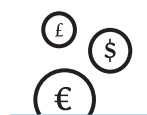


Asia Pacific: 27%  
EAME: 38%  
Latin America: 13%  
North America: 22%

45% of our sales come from developing markets.  
Our target is to increase to 50% by 2015.

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### Financial Fast Facts



Sales 2013: CHF 4.4 billion  
Dividend/share: CHF 47.00  
EBITDA margin: 22.2%  
R&D investment: CHF 406 million (around 10% of sales)  
Net income: CHF 490 million  
Free Cash Flow: CHF 662 million

Traded on SIX Swiss Exchange, ticker symbol 1064593 GIVN